



## The Highland Outdoor Difference

- We offer a **lifetime warranty** on all plant material and hardscape installations as long as Highland Outdoor holds a maintenance contract covering those aspects of your installation
- We are focused on our two main core competencies – design/build and maintenance, mostly to **discriminating, high-end clients**
- We pride ourselves on exceptional, **timely communication** via email or telephone – if you leave us a message or email, we will return it promptly
- We have clients that have done business with us for **over twenty years** – representing a commitment and loyalty that spans longevity
- Our commitment to the industry allows us to constantly be trained, learning **best-practices** from other companies similar to ours from coast-to-coast
- We have the capability to **manage projects** for second homes outside of the Kansas City Metro area – some of our clients have asked us to travel to their homes on the West Coast, and we have successfully completed projects through our company liaisons in other cities
- Every Landscape Designer has a degree in **Landscape Design**, Horticulture or **Landscape Architecture** – your project is in the hands of a trusted, trained, educated professional
- Our team possesses several certifications – specific to the landscape and design/build industry – **Certified Landscape Professional, ISA Certified Arborist, and Certified Ornamental Landscape Professional**
- Our firm has been **featured nationally** in Kiplinger Personal Finance, AOL Finance, MSN Finance, Bizjournals, Lowes for Pros, Lawn and Landscape, Landscape Management, Landscape Design/Build, PRO Magazine, PLANET News and other national magazines
- We have the ability to **manage budgets** on projects ranging from a few thousands dollars to hundreds of thousands of dollars – and have the experience and track record to back any project up
- Your Landscape Designer is always your **Project Manager** – so that what is designed and estimated is what is installed

This is the Highland Outdoor Difference – items of distinction that we believe and trust will allow you to have confidence in your choice to partner with our firm to execute your dream exterior project.